

**UK NATIONAL REPORTER'S RESPONSE  
TO QUESTIONS FOR LIDC OXFORD CONGRESS 2011**

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**1. GENERAL BACKGROUND**

This report which has been prepared in accordance with the guidelines given by the International Rapporteur, to assist in preparing her report for the Oxford Congress in September 2011. It was presented to the roundtable meeting of the Competition Law Association (“CLA”) on 7 April 2011 to seek the views of members on its content.

This report is structured by reference to the questionnaire designed by the International Rapporteur, and deals with the positive law governing the application of penalties for

infringements of substantive competition law in the United Kingdom (“UK”).<sup>1</sup> Following the CLA Roundtable meeting on 7 April 2011, this report has been updated so as to reflect the range of views expressed by CLA members regarding the “normative questions and recommendations” set out at section 4 of the International Rapporteur’s questionnaire and to reflect any comments regarding the positive legal content.

References in this report to infringements of competition law (“infringements”) are to infringements of Article 101 of the Treaty of the Functioning of the European Union (“TFEU”), Article 102 TFEU, Chapter I of the Competition Act 1998 (“CA 1998”),<sup>2</sup> and Chapter II CA 1998.<sup>3</sup>

## **2. LEGAL FRAMEWORK**

### **2.1 Institutions**

The UK Government is presently consulting on significant changes to the institutional structure of the UK competition law regime.<sup>4</sup> Possible changes under that revised structure are noted where appropriate, but the law is described as at 29 March 2011.

The bodies responsible in the first instance for deciding the amount of a fine for infringements are the Office of Fair Trading (“OFT”) and by the regulators of specific

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<sup>1</sup> This report does not deal with the application of penalties for breach of procedural requirements such as failures to produce information or documents.

<sup>2</sup> The UK domestic counterpart to Article 101 TFEU.

<sup>3</sup> The UK domestic counterpart to Article 102 TFEU. There are no penalties applying to breach of substantive UK merger control law. Penalties may apply in respect of procedural failings, e.g. ss 109-11 Enterprise Act 2002. Such penalties are not addressed further in this report.

<sup>4</sup> *A competition regime for growth: A consultation on options for reform* issued by the Department for Business Innovation & Skills on 16 March 2011 (“the BIS Consultation”).

sectors as set out in the table below.<sup>5</sup> The UK government is consulting on the merging of the OFT and the Competition Commission, which does not presently have any role in penalising infringements.<sup>6</sup>

<b>Regulator</b>	<b>Sector<sup>7</sup></b>
The Office of Communications (“Ofcom”)	Telecommunications, broadcasting and media
The Gas and Electricity Markets Authority (“GEMA”), associated with the Office of Gas and Electricity Markets (“Ofgem”)	Energy
Director General of Electricity Supply for Northern Ireland	Electricity
Water Services Regulation Authority (“Ofwat”)	Water
Office of Rail Regulation (“ORR”)	Rail transport
Director General of Gas for Northern Ireland	Gas
Civil Aviation Authority (“CAA”)	Air traffic services

The Competition Act 1998 (Concurrency) Regulations 2004/1077 provide for the allocation of jurisdiction between these sectoral regulators and the OFT, for the deciding of any dispute as to who should take jurisdiction over a case, and for the avoidance of any problems of double jeopardy by reason of two or more regulators investigating a case. The UK Government is presently consulting on whether to retain concurrent

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<sup>5</sup> See ss.36, 54(1) and paragraph 35 Schedule 13 CA 1998

<sup>6</sup> See the BIS Consultation Executive Summary

<sup>7</sup> The descriptions of the sectors involved are informal and are provided for the assistance of the International Rapporteur.

competition powers between sectoral regulators and a central competition authority and related issues.<sup>8</sup>

In each case, the OFT or the sectoral regulator is required both to investigate alleged infringements pursuant to ss.25-31 CA 1998 and to take decisions as to whether a fine is payable and the amount of any such fine pursuant to ss.32-41 CA 1998.

In the remainder of this report, save where the contrary is indicated or the context otherwise requires, references to the OFT are intended to refer equally to the sectoral regulators acting in exercise of the powers conferred on them to impose penalties under ss.32-41 CA 1998.

Appeals against or with respect to penalties for infringements may be brought to the Competition Appeal Tribunal (“CAT”). The operation of the appeals structure is described in detail at section 2.5.2. below. Judgments of the CAT are not binding precedents for future cases.

## **2.2 Nature of the Rules governing the assessment of fines**

### 2.1.1. Procedural Rules Applicable to Regulators

In investigating an alleged infringement and subsequently in taking a decision as to the penalty to be imposed in respect of an infringement, the OFT must comply with the procedural requirements set out in The Competition Act 1998 (Office of Fair Trading's Rules) Order 2004 S.I. 2004/2751 (“the OFT Rules”).<sup>9</sup> Those rules were made by the OFT, after a process of consultation, and approved by the Secretary of State as required by Under sections 51, 54(1), 71 and 75A of and Schedule 9 to the Competition Act 1998.

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<sup>8</sup> See the BIS Consultation at section 7.

<sup>9</sup> The OFT Rules apply to the sectoral regulators by virtue of Rule 1(4) OFT Rules.

The OFT has recently published guidance on the procedure which it will follow in its investigation and enforcement role.<sup>10</sup>

Pursuant to Rules 4 and 5 of the OFT Rules, if the OFT proposes to make an infringement decision the OFT must give notice to each person who the OFT considers is a party to an agreement, or is engaged in conduct, which the OFT considers constitutes an infringement (“a Statement of Objections”) stating which prohibition<sup>11</sup> the OFT considers has been infringed. The Statement of Objections must state the facts on which the OFT relies, the objections raised by the OFT, the action the OFT proposes (including whether or not it proposes to impose a penalty) and its reasons for the proposed action.

As a matter of practice, the OFT will appoint one of its officers as the “Decision Maker”, who it considers to be the person who is (internally) responsible for, *inter alia*, the decision to impose any penalty and the amount of such penalty.<sup>12</sup> However, the OFT continues to be the body who is legally responsible for the conduct of the investigation and the decisions made therein and the appointment of the Decision Maker does not have any external legal significance.

At the same time as issuing the Statement of Objections, the OFT will also give the recipients the opportunity to inspect its file. The OFT allows recipients of the Statement of Objections a reasonable opportunity, typically six to eight weeks, to inspect copies of disclosable documents on its file.<sup>13</sup> These are documents that relate to matters contained

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<sup>10</sup> *A guide to the OFT's investigation procedures in competition cases*, March 2011 OFT1263

<sup>11</sup> That is, which one or more of the Chapter I prohibition, the Chapter II prohibition, the prohibition in Article 101(1) TFEU and the prohibition in Article 102 TFEU.

<sup>12</sup> OFT 1263 §5.5 The OFT will identify the Decision Maker to persons under investigation at the same time as it informs them of the existence of the investigation.

<sup>13</sup> OFT Rules, Rule 5(3); OFT 1263 §11.20

in the Statement of Objections, but excluding certain confidential information and OFT internal documents.

The Statement of Objections specifies the period within which any written representations on the matters contained in the Statement of Objections, including matters relating to penalty, must be made, usually being a period of between 40 and 60 working days.<sup>14</sup>

By Rule 5(4) of the OFT rules, the recipient of a Statement of Objections is entitled, in its written representations, to request a reasonable opportunity to make oral representations to the OFT on the matters referred to in the Statement of Objections, including on matters relating to penalty. That oral hearing will usually be held after the deadline for the submission of written representations.

According to the OFT Guidelines, the Decision Maker will attend all oral representations meetings unless it is impractical to do so. The meeting will be chaired by *“a senior OFT official who does not form part of the case team”*.<sup>15</sup>

Following the Statement of Objections and the receiving of written and oral representations,<sup>16</sup> if the OFT decides to impose a penalty under s.36 CA 1998, at the same time as it issues notice of the infringements decision it must inform that

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<sup>14</sup> OFT Rules, Rule 5(2); OFT 1263 §12.3 Formal complainants and third parties who the OFT considers may be able materially to assist its assessment of a case may also be provided with an opportunity to submit written representations: OFT 1263 §12.7

<sup>15</sup> OFT 1263 §12.13

<sup>16</sup> If the process of taking written and oral representations leads the OFT to conclude that a materially different infringement has been committed from that in respect of which the Statement of Objections was issued, the OFT will issue a Supplementary Statement of Objections and provide a further opportunity to recipients to respond in the same way as before.

undertaking in writing of the facts on which it bases the penalty and its reasons for requiring that undertaking to pay the penalty.<sup>17</sup> The OFT must publish that penalty.

The determination of penalty on appeal is described at section 2.5.2. below.

The UK Government is presently consulting on changes to the procedure for the finding of infringements and the determination of penalties. Options include retaining the present procedures with certain minor improvements; adopting a new administrative procedure under which an “Internal Tribunal” would take decisions on liability and penalty; and adopting a prosecutorial system under which competition authorities would prosecute cases before the CAT which would take decisions on liability and penalty.<sup>18</sup>

### 2.2.2. Legislative rules determining the level of fines

S 36(8) CA 1998 provides that any penalty fixed by the OFT may not exceed 10% of the turnover of the undertaking<sup>19</sup> as calculated by reference to an order published from time to time by the Secretary of State, presently the Competition Act 1998 (Determination of Turnover for Penalties) Order 2000 (“the Turnover Order”).

Until 1 May 2004, Article 3 of the Turnover Order provided that penalties should be based on turnover in the business year prior to the date on which the infringement terminated. That Article now provides that the turnover of an undertaking on which penalties should be based is the applicable turnover for the business year preceding the

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<sup>17</sup> s.36 CA 1998; OFT Rules Rule 8(2). Any infringement decision must in any case be issued “*without delay*” once the OFT has decided that there has been an infringement: s. 31 CA 1998; OFT Rules Rule 7

<sup>18</sup> See BIS Consultation section 5.

<sup>19</sup> “*Undertaking*” is not directly defined in CA 1998 but by virtue of subsection 60(2) CA 1998 its meaning is governed by EU law, which treats it as encompassing any natural or legal person engaged in an economic activity regardless of its legal status.

date on which the decision of the OFT is taken, or, if figures are not available for that business year, the one preceding it.<sup>20</sup>

As further set out below, there is also a statutory obligation on the OFT to publish guidance as to the setting of financial penalties and to have regard to that guidance in the setting of such penalties.

In addition, legislative rules prescribe limited immunity from penalties based on the turnover of the parties involved. As regards the Chapter I prohibition, there is immunity from penalties where the combined turnover of the parties to the agreement for the business year ending in the calendar year preceding one during which the infringement occurred does not exceed £20 million and the agreement is not a price fixing agreement.<sup>21</sup> As regards the Chapter II prohibition, there is immunity from penalties where turnover of the undertaking for the business year ending in the calendar year preceding one during which the infringement occurred does not exceed £50 million.<sup>22</sup> In each case that immunity may be withdrawn by the OFT with prospective effect.<sup>23</sup>

### 2.2.3. Objectives of Fining Policy

The OFT has stated that:<sup>24</sup>

*“The twin objectives of the OFT's policy on financial penalties are:*

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<sup>20</sup> Article 3 of the Turnover Order as amended by the Competition Act 1998 (Determination of Turnover for Penalties) (Amendment) Order 2004 (SI 2004/1259)

<sup>21</sup> s39(1)-(3),(9) CA 1998 and Competition Act 1998 (Small Agreements and Conduct of Minor Significance) Regulations 2000 SI 262/2000, Regulations 2 and 3, Schedule 1.

<sup>22</sup> Ss 40(1)-(3),(9) CA 1998 and Competition Act 1998 (Small Agreements and Conduct of Minor Significance) Regulations 2000 SI 262/2000, Regulations 2 and 4, Schedule 1.

<sup>23</sup> Ss.39(4)-(8), 40(4)-(8) CA 1998

<sup>24</sup> OFT 423 §1.4

- to impose penalties on infringing undertakings<sup>6</sup> which reflect the seriousness of the infringement, and
- to ensure that the threat of penalties will deter undertakings from engaging in anti-competitive practices.”

In *Kier Group PLC and others v Office of Fair Trading* [2011] CAT 3 (“*Kier*”) these objectives were the subject of broad agreement between the parties and were adopted by the Tribunal in its reasoning.<sup>25</sup>

#### 2.2.4. The OFT’s Guidelines on the setting of penalties

Under s 38(1) CA 1998, the OFT must prepare and publish guidance as to the appropriate amount of any penalty for breaches of the Chapter I and Chapter II prohibitions.<sup>26</sup> The OFT may alter the guidance at any time. Any guidance prepared or altered by the OFT must be approved by the Secretary of State. The OFT’s present guidance was published in December 2004 (“the OFT Guidelines”).<sup>27</sup>

By s.38(8) CA 1998, the OFT<sup>28</sup> is required to have regard to the guidance in force for the time being. The Court of Appeal has held that the obligation to have regard to the OFT Guidelines permits the OFT to depart from those Guidelines, but that the principles of good administration require that it should give reasons for doing so.<sup>29</sup> As explained at section 2.5 below, where a penalty decision is appealed, the CAT is able to take its decision as to the appropriate penalty unconstrained by the Guidance.

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<sup>25</sup> See *Kier* at §§140, 175, 202, 231

<sup>26</sup> The obligation to publish guidance is specifically imposed on the OFT, not on the sectoral regulators. However, the sectoral regulators must have regard to the guidance published by the OFT.

<sup>27</sup> OFT’s guidance as to the appropriate amount of a penalty, December 2004, OFT 423

<sup>28</sup> and the sectoral regulators

<sup>29</sup> See *Argos Limited and Littlewoods Limited and JJB Sports plc v Office of Fair Trading* [2006] EWCA Civ 1318 (“*Argos*”) at ¶161

The OFT Guidelines set out its methodology for setting fines. That methodology is detailed in section 2.3.1. below.

#### 2.2.5. Leniency

The OFT operates a leniency policy as set out in the OFT Guidelines.<sup>30</sup> There is no specific statutory underpinning for that leniency policy, separate from that relating to the imposition of fines generally which is set out above.

In addition to that leniency policy, in the OFT's investigation which lead to its Decision on *Bid rigging in the construction industry in England* ("the Construction Decision"),<sup>31</sup> it offered undertakings under investigation "*an opportunity to admit to those bid rigging activities and make certain ancillary promises in exchange for a guarantee that they would be given a 25 per cent reduction of any financial penalty*" that would ultimately be imposed in respect of any infringements for which admissions were received.<sup>32</sup> In other cases the OFT has also reached "*early resolution agreements*" by which a fine may be reduced to reflect admissions and decisions to cooperate with the OFT.

#### 2.2.6. Punishment of Individuals

A penalty may be imposed on an individual insofar as that individual constitutes an "undertaking" for the purposes of s 36 CA 1998.<sup>33</sup> No such penalty has been imposed to date.

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<sup>30</sup> OFT 423 section 3

<sup>31</sup> Case CE/4327-04, leading to OFT Decision CA 1998/02/2009, 21 September 2009

<sup>32</sup> The Construction Decision at §II.1481

<sup>33</sup> Undertaking is not defined in the 1998 Act but by virtue of subsection 60(2) of the 1998 Act its meaning is governed by EU law, which treats it as encompassing any natural or legal person engaged in an economic activity regardless of its legal status: see *Kier* §32.

Further, an individual is guilty of an offence under s 188 Enterprise Act 2002 if he dishonestly agrees with one or more other persons to make or implement, or to cause to be made or implemented, certain hard-core anti-competitive arrangements (including bid-rigging, market sharing and price fixing agreements) (“the Cartel Offence”). An individual is guilty of the Cartel Offence even where he undertook the relevant acts on behalf of a body corporate or in the course of his employment. If convicted of the Cartel Offence on indictment,<sup>34</sup> penalties include imprisonment for a term not exceeding five years or to a fine [which is not subject to a statutory limit]. If summarily convicted of the Cartel Offence,<sup>35</sup> penalties include imprisonment for a term not exceeding six months or to a fine not exceeding the statutory maximum (presently £5,000 in England and Wales; £10,000 in Scotland and £5,000 in Northern Ireland).<sup>36</sup>

## **2.3 General Methodology used in determining the amount of the fine**

### 2.3.1. The Fining Methodology applied by the OFT

The OFT applies a five step methodology to the determination of penalty as described below. The same methodology is applied in respect of unilateral and multilateral infringements, but certain factors which are stated to be relevant at certain steps may be specific to unilateral or multilateral infringements.<sup>37</sup>

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<sup>34</sup> (that is, convicted on a trial by jury in the Crown Court)

<sup>35</sup> (that is, convicted on a trial before magistrates in the Magistrates Court)

<sup>36</sup> s.190(1)(b) Enterprise Act 2002, as read with Schedule 1 Interpretation Act 1978 (as amended) Magistrates’ Courts Act 1980 s.32 (as amended); s.225(8) Criminal Procedure (Scotland) Act 1995 (as amended); Article 4 Fines and Penalties (Northern Ireland) Order 1984 (as amended).

<sup>37</sup> For instance, aggravating factors under Step 4 include “role of the undertaking as a leader in, or an instigator of, the infringement” and “retaliatory or other coercive measures taken against other undertakings aimed at ensuring the continuation of the infringement”. These aggravating factors would appear to apply only to multilateral infringements: see OFT 423 §2.15

### 2.3.1.1. Step 1: Starting Point

At Step 1, the OFT selects a “starting point” for the financial penalty which is a percentage between 0% and 10%, having regard to the seriousness of the infringement.<sup>38</sup> That percentage is applied to the “relevant turnover” of the undertaking, that is “*the turnover of the undertaking in the relevant product market and relevant geographic market affected by the infringement in the undertaking's last business year*”.<sup>39</sup> The CAT has recently held that relevant turnover for this purpose must be calculated in the business year the business year preceding the date when the infringement came to an end.<sup>40</sup> It has been held that in some circumstances it may be necessary for the starting point to be based upon the “net fees” charged by an undertaking rather than its “gross turnover”.<sup>41</sup>

The OFT assesses seriousness on a case by case basis for all types of infringement, taking account of all the circumstances of the case. When making that assessment, the OFT will consider a number of factors, including the nature of the product, the structure of the market, the market share(s) of the undertaking(s) involved in the infringement, entry conditions and the effect on competitors and third parties. The damage caused to consumers whether directly or indirectly will also be an important consideration.<sup>42</sup>

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<sup>38</sup> See Penalty Guidance at §§2.3-2.9. The maximum starting point of 10% of relevant turnover is imposed by §2.8 of the Penalty Guidance. The CAT has recently commented that “*by using in the Guidance a starting range of 0% to 10% of relevant turnover, the OFT has confined itself quite narrowly...A more generous range would obviously provide more headroom at the outset, and greater scope for reflecting the circumstances of individual cases*” §109

<sup>39</sup> Penalty Guidance at §2.7

<sup>40</sup> See *Kier* §137. This was contrary to the approach taken by the OFT in the Construction Decision, where the OFT had calculated relevant turnover in the last business year preceding the date of the penalty decision.

<sup>41</sup> See *Eden Brown Limited and others v OFT* [2011] CAT 8. That case related to the specific circumstances of undertakings engaged in the supply of recruitment services to the construction industry.

<sup>42</sup> OFT 423 §2.5

In *Kier*, the CAT held that the aim of reflecting the seriousness of the infringement “is very closely related to its harmful effects (actual or potential) on the specific market and on competitors and consumers in that market”. However, in the case of a penalty imposed for an “object” infringement, the CAT has held that the OFT is “entitled to come to a view of the seriousness of [the infringement] based on its likely effects” and is not required to determine the actual effects.<sup>43</sup> Where the case involves effects on particularly vulnerable consumers, the OFT has taken that into account in setting the starting point at Step 1 and the same approach was adopted by the CAT on appeal.<sup>44</sup>

#### 2.3.1.2. Step 2: Adjustment for Duration

At Step 2, the starting point is adjusted to take into account the duration of the infringement. Penalties for infringements which last for more than one year may be multiplied by not more than the number of years of the infringement.<sup>45</sup>

#### 2.3.1.3. Step 3: Adjustment for other factors, in particular deterrence

At Step 3 penalty may be adjusted as appropriate on a case by case basis to achieve the policy objectives of reflecting seriousness and ensuring deterrence, and in particular the latter.<sup>46</sup> Deterrence is aimed both at the undertaking being penalised and other undertakings considering infringing behaviour. Considerations include any economic or financial benefit made or likely to be made by the infringing undertaking from the

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<sup>43</sup> See *Barrett Estate Services Limited and others v OFT* [2011] CAT 9 at §88.

<sup>44</sup> See *Exclusionary behaviour by Genzyme Limited*, OFT Decision CA98/3/03, 27 March 2003 at §418; *Genzyme Limited v Office of Fair Trading* [2004] CAT 4 at §702.

<sup>45</sup> OFT 423 §2.10 Part years may be treated as full years for the purpose of calculating the number of years of the infringement. In exceptional circumstances the starting point penalty may be reduced on grounds of short duration.

<sup>46</sup> Penalty Guidance §2.11-2.12

infringement and the special characteristics, including the size and financial position of the undertaking in question. An adjustment may be made to ensure a penalty is imposed even where the undertaking has no relevant turnover.<sup>47</sup>

In its Decisions on *Collusive tendering for flat roof and car park surfacing contracts in England and Scotland*<sup>48</sup> and the Construction Decision, the OFT imposed an adjustment for deterrence on the basis of a “*minimum deterrence threshold*”, which involved increasing the penalty after Step 2 to a level equivalent to a specific proportion of the undertaking’s total worldwide turnover in the last business year prior to the Decision if the penalty did not otherwise exceed that threshold. On appeal from the first of those decisions, the CAT held that “*the adoption of the Minimum Deterrent Threshold is, in our view, an appropriate way in which to ensure that the overall figure of the penalty meets the objective of deterrence*”.<sup>49</sup>

However, on appeal from the Construction Decision, the CAT criticised the OFT’s application of a MDT, holding that the level chosen had been applied “*mechanistically*”;<sup>50</sup> that in deciding on an adjustment for deterrence it was wrong “*not to give consideration to such profit information as is available along with other relevant factors*”.<sup>51</sup> In considering whether an uplift for deterrence was necessary, the CAT had regard to the most recent

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<sup>47</sup> Penalty Guidance §2.13

<sup>48</sup> OFT Decision CA 1998/01/2006, *Collusive tendering for flat roof and car park surfacing contracts in England and Scotland*, 22 February 2006

<sup>49</sup> *Makers UK Limited v Office of Fair Trading* [2007] CAT 11 §134

<sup>50</sup> See *Kier* at §§164-170

<sup>51</sup> See *Kier* at §171. The Tribunal also noted the need to have regard to “typical” margins on turnover in the industry at §172. The Tribunal in *GF Tomlinson Group Limited and others v Office of Fair Trading* [2011] CAT 7 (“*Tomlinson*”) at §118 agreed with the Tribunal in *Kier* that the application of the MDT had “*led to disproportionate and excessive fines*”

available financial information in some cases.<sup>52</sup> The CAT has also held that “*the fact that a significant proportion of a construction firm’s turnover comprises monies paid over to sub-contractors is a factor which affects the extent to which turnover can be regarded as a useful indicator of economic power in this market*” and that “*this is a factor to be weighed in the balance together with other factors as part of [a] case-by-case examination*”.<sup>53</sup>

#### 2.3.1.4. Step 4: Aggravating and Mitigating Factors

At Step 4, the OFT adjust the penalty for aggravating and mitigating factors. The Penalty Guidance specifically identifies certain aggravating and mitigating factors.<sup>54</sup>

Aggravating factors include: the role of the undertaking as a leader in, or an instigator of, the

Infringement; involvement of directors or senior management;<sup>55</sup> retaliatory or other coercive measures taken against other undertakings aimed at ensuring the continuation of the infringement; continuing the infringement after the start of the OFT’s investigation; repeated infringements by the same undertaking or other undertakings in the same group; infringements which are committed with the intention rather than negligently;<sup>56</sup> and retaliatory measures taken or commercial reprisal sought by the undertaking against a leniency applicant.

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<sup>52</sup> See *Tomlinson* at §209.

<sup>53</sup> See *Barrett Estate Services Limited and others v OFT* [2011] CAT 9 at §§64-66.

<sup>54</sup> Penalty Guidance §§2.14-2.16

<sup>55</sup> The CAT has held that the absence of such involvement does not amount to a mitigating factor: *Quarmby Construction Company Limited v OFT* [2011] CAT 11 at §198(b).

<sup>56</sup> The CAT held in *Napp Pharmaceutical Holdings Limited And Subsidiaries v Director General of Fair Trading* [2002] CAT 1 (“*Napp*”) at §§455-457 that an intentional infringement is one committed in circumstances where the undertaking was or must have aware that its conduct was of such a nature as to encourage a restriction or distortion of competition and an infringement is committed ‘negligently’ if the

Mitigating factors include: the role of the undertaking, for example, where the undertaking is acting under severe duress or pressure; genuine uncertainty on the part of the undertaking as to whether the agreement or conduct constituted an infringement; adequate steps having been taken with a view to ensuring compliance with Articles 81 and 82 and the Chapter I and Chapter II prohibitions; termination of the infringement as soon as the OFT intervenes; and co-operation which enables the enforcement process to be concluded more effectively and/or speedily.

Further, in *Kier*, the CAT held that the fact that that conduct “*was not generally perceived within the industry as amounting to “bid-rigging” as ordinarily understood, nor regarded as illegitimate*” and the “*motivations*” for that conduct did “*have a bearing on the seriousness of the infringements in question*” and provide mitigation.<sup>57</sup>

#### 2.3.1.5. Step 5: Adjustment to prevent the maximum penalty being exceeded and to avoid double jeopardy

At Step 5, the OFT adjusts the penalty to avoid exceeding the statutory maximum penalty of 10% of worldwide turnover,<sup>58</sup> and insofar as may be necessary to avoid the ‘double jeopardy’ principle<sup>59</sup> where a penalty or fine has been imposed by the European Commission, or by a court or other body in another Member State.<sup>60</sup>

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undertaking ought to have known that its conduct would result in a restriction or distortion of competition. The Penalty Guidance specifically reflects this distinction.

<sup>57</sup> *Kier*, §§105-107

<sup>58</sup> See section 2.2.2. above; Penalty Guidance §§2.17-2.19

<sup>59</sup> The principle of *non bis in idem*.

<sup>60</sup> Penalty Guidance §§2.20

### 2.3.2. Further Issues Raised by the International Rapporteur

The International Rapporteur asks how a large number of different factors are assessed and taken into account. Insofar as those factors are not dealt with above in the description of the general methodology applied by the OFT, they are dealt with below.

#### *2.3.2.1. Size and Economic Power of the Infringing Undertaking*

The International Rapporteur raises as a particular issue how the fine is made to depend on the size or economic power of the undertaking. As noted above, the methodology applied by the OFT to determine penalty takes a percentage of turnover in the relevant market as its starting point and a cap is applied by reference to total turnover. The CAT has recently held that “*it would be wrong not to give consideration to such profit information as is available, along with other relevant factors, when deciding on the appropriate penalty*”.<sup>61</sup> It further held that account should also be taken of the *typical* margin on turnover earned in the industry in question, in order to ensure that the ultimate penalty represents a proportionate and sufficient punishment and deterrent.<sup>62</sup>

#### *2.3.2.2. Adjustment for Failing Firms*

As regards an adjustment for “failing firms”, no specific provision is made for such considerations in the Penalty Guidance. The CAT has held that “[t]he financial position of the undertaking in question is not something that the OFT must consider in all cases, but rather is something that the OFT may consider, upon the application of an undertaking” and that the onus is on the applicant to provide the regulator with all information and/or documentation it wishes to have taken into account.<sup>63</sup> In its investigation which led to

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<sup>61</sup> *Kier* §171

<sup>62</sup> *Kier* §172

<sup>63</sup> *Sepia Logistics Limited (formerly known as Double Quick Supplyline Limited) and Precision Concepts Limited* [2007] CAT 13 at §§100-101

the Construction Decision, the OFT considered a large number of such applications, The approach it adopted was to consider the following factors relative to the size of the penalty: the level of net current assets, the level of net assets, adjusted to take account of dividend payments in the last three years, and the level of profit (or loss) after tax averaged over the last three years.<sup>64</sup> The standard which it adopted was whether the evidence, taken in the round, indicated that payment of the full penalty, even in instalments,<sup>65</sup> would seriously threaten the undertaking's financial viability.<sup>66</sup> If that standard was met, the OFT considered what reduction in penalty was warranted on the evidence before it. On appeal from that decision, the CAT has not so far criticised the outlines of the OFT's methodology. The Tribunal has further held that "*a reduction for financial hardship should be an exceptional step and that a high threshold is appropriate*".<sup>67</sup> When making its own reduction on the grounds of financial hardship, the CAT looked at the matter "*broadly*".<sup>68</sup> The CAT held that when considering financial hardship it is appropriate to look at the group as a whole rather than at the companies within the group that are directly involved in the infringing conduct.<sup>69</sup>

## **2.4 Comparison of Methodology used in competition matters versus other serious economic crimes or infringements**

The CAT has recently rejected the submission that penalties imposed for breach of the Chapter I prohibition were flawed because they were out of proportion to breaches of

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<sup>64</sup> The specific thresholds adopted by the OFT remain confidential. See *Tomlinson* §225.

<sup>65</sup> The penalised undertakings were offered the opportunity to pay the penalty in instalments over a period three years in that case.

<sup>66</sup> Construction Decision §§VI.276-288

<sup>67</sup> *Tomlinson* §262

<sup>68</sup> See *Tomlinson* §236

<sup>69</sup> See *Tomlinson* §232

health and safety law and the offence of corporate manslaughter, holding that such comparisons were “too far removed from the competition regime with which we are dealing to be helpful in assessing the reasonableness of the fines imposed in this or in any other infringement decision under the 1998 Act”.<sup>70</sup>

## **2.5 Other Material Aspects of the Rules governing the assessment of fines**

### 2.5.1. Requirements of consistency with other penalty decisions

It is generally accepted that that the OFT is bound to observe the principle of equal treatment established by the case law of the Community Courts that comparable situations are treated differently or different situations are treated in the same way, unless such difference in treatment is objectively justified.<sup>71</sup> The OFT specifically applied the principle as between a number of parties to a decision in the Construction Decision.<sup>72</sup>

As regards consistency with its previous decisions, the OFT has stated that it:<sup>73</sup>

*does not accept that it is in any event bound by its decisions in relation to the calculation of penalties in previous cases. Rather, the OFT considers that...it is free to adapt its policy as appropriate having regard to all relevant circumstances and its overall policy objectives on financial penalties, as set out in its Penalty Guidance*

If a penalty or a fine has been imposed by the Commission, or by a court or other body in another Member State, in respect of an agreement or conduct, the OFT, the CAT or

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<sup>70</sup> Tomlinson §§138.

<sup>71</sup> *Makers* §138, relying on Case T-213/00 *CMA CGM and others v Commission* [2003] ECR II-913, paragraph 406.

<sup>72</sup> See Construction Decision §VI.210

<sup>73</sup> See Construction Decision §VI.11. The point has not yet been subject to any judicial decision in the UK.

any court on a further appeal must take that other penalty or fine into account when setting the amount of a penalty in relation to that agreement or conduct.<sup>74</sup>

The consistency of competition law penalties with penalties for other serious economic crimes is addressed at section 2.4 above.

### 2.5.2. Appeals

An appeal against or with respect to a penalty imposed by the OFT or sectoral regulator may be brought to the CAT.<sup>75</sup> The making of an appeal against the imposition of a penalty suspends the effect of that decision.<sup>76</sup>

The CAT must determine the appeal on the merits by reference to the grounds of appeal set out in the notice of appeal.<sup>77</sup> It has power to impose or revoke, or vary the amount of, the penalty.<sup>78</sup> Such appeals may be brought both on points of fact and law.<sup>79</sup>

The standard of review applied by the Tribunal has been described in the following terms:<sup>80</sup>

*the Tribunal has a full jurisdiction itself to assess the penalty to be imposed, if necessary regardless of the way the Director has approached the matter in application of the Director's Guidance. Indeed, it seems to us that, in view of Article 6(1) of the ECHR, an undertaking penalised by the Director is entitled to have that penalty reviewed ab initio by an impartial and independent tribunal able to take its own decision unconstrained by the Guidance.*

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<sup>74</sup> S.38(9) and 38(10) CA 1998

<sup>75</sup> S.46(1),(2) and (3)(i) CA 1998

<sup>76</sup> S46(4) CA 1998

<sup>77</sup> CA 1998 Schedule 8 Part 1 Paragraph 3(1)

<sup>78</sup> *ibid*, paragraph 3(2)(b)

<sup>79</sup> CA 1998, Schedule 8, paragraph 2(2)(b)

<sup>80</sup> *Napp* at §499, approved by the Court of Appeal in *Argos*.

*Moreover, it seems to us that, in fixing a penalty, this Tribunal is bound to base itself on its own assessment of the infringement in the light of the facts and matters before the Tribunal at the stage of its judgment.*

The Tribunal has recently reconfirmed that standard but clarified that “*the Tribunal will disregard neither the Guidance nor the OFT’s approach and reasoning in the specific case. On the other hand, the Tribunal is not bound by the Guidance, and should itself assess whether the penalty actually imposed is just and proportionate having regard to all relevant circumstances as put before the Tribunal in the course of the appeal*”.<sup>81</sup>

The CAT has power to vary the amount of the penalty imposed so as to increase the penalty.<sup>82</sup>

A further appeal lies to the Court of Appeal or, in the case of an appeal from Tribunal proceedings in Scotland, the Court of Session.<sup>83</sup> Such appeals require the permission of the CAT or the appeal court. Such an appeal is not limited to points of law.<sup>84</sup>

The UK Government is presently consulting on a possible changes to the appeals system in combination with changes to the administrative procedure, including a more limited standard of review.<sup>85</sup>

### 2.5.3. Compliance with Human Rights Standards

As regards compliance with international human rights standards, to some extent such compliance is secured by means of the following features of United Kingdom law:

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<sup>81</sup> See *Kier* §74

<sup>82</sup> See *Umbro Holdings Limited and Others v Office of Fair Trading* [2005] CAT 22 at §§213-219; on appeal *JJB Sports PLC v Office of Fair Trading* [2006] EWCA Civ 1318 at §257.

<sup>83</sup> s.49 CA 1998.

<sup>84</sup> *National Grid PLC v Gas and Electricity Markets Authority and others* [2010] EWCA Civ 114. At §92.

<sup>85</sup> BIS Consultation, section 5 in particular at §§5.41-5.43

- (a) the primary and secondary legislation providing for the imposition of penalties and the procedure for that imposition must be read and given effect so far as it is possible to do so in a way which is compatible with ECHR rights;<sup>86</sup>
- (b) it is unlawful for a public authority to act in a way which is incompatible with an ECHR right;<sup>87</sup>
- (c) insofar as the rules relating to the imposition of penalties and the procedure for the imposition of penalties are contained in primary legislation and cannot be read compatibly with ECHR rights, a court with jurisdiction to do so may declare those rules to be incompatible with the ECHR but such a declaration does not prevent the rules from being applied;<sup>88</sup>
- (d) insofar as rules relating to the imposition of penalties and the procedure for the imposition of penalties contained in secondary legislation may be incompatible with ECHR rights and primary legislation does not prevent the removal of that incompatibility, those rules may be set aside.<sup>89</sup>

Insofar as it may be necessary to do so, an action for judicial review may be brought in the course of an OFT investigation so as to secure compliance with human rights standards.<sup>90</sup> Further, those obligations may be relied upon in any subsequent appeal against penalty imposed. It has been held that Article 6(1) ECHR requires that the CAT

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<sup>86</sup> s.3(1) Human Rights Act 1998 (“HRA 1998”)

<sup>87</sup> s.6 HRA 1998

<sup>88</sup> s.4(2) and (5) HRA 1998

<sup>89</sup> See *English Public Law* (2<sup>nd</sup> ed.), ed. Professor David Feldman, Oxford University Press 2009. In the event that primary legislation prevents the removal of the incompatibility, the court may make a declaration of incompatibility as at (c) above.

<sup>90</sup> A challenge was brought on the grounds of procedural fairness in *Crest Nicholson plc v Office of Fair Trading* [2009] EWHC 1875 (Admin)

have jurisdiction to review penalties “*ab initio ...[and] to take its own decision unconstrained by the Guidance*”.<sup>91</sup>

In the recent appeals against the OFT’s decision on Bid rigging in the Construction Industry in England, a number of appellants argued that aspects of the methodology used to determine penalty in their cases infringed international human rights standards, specifically Articles 6 and 7 of the European Convention on Human Rights (“ECHR”) and Article 1 of Protocol 1 ECHR. Such aspects included the change in the OFT’s practice from calculating the starting point for penalties on the basis of turnover in the year prior to the end of the infringement to calculating it on the basis of turnover in the year prior to the decision<sup>92</sup> and the application of a MDT which was not specifically provided for in the Penalty Guidance.<sup>93</sup>

### **3. STATISTICS**

Appendix 1 to this Draft Report contains a list of penalties imposed under the CA 1998 since its inception, and cases where although an infringement was found a decision was taken to impose no penalty.

CLA members did not consider that a general trend in the level of fines could be discerned given the difficulties of comparing the circumstances of different cases.

### **4. NORMATIVE QUESTIONS/RECOMMENDATIONS**

The normative questions posed by the International Rapporteur were discussed by the members of the CLA at a roundtable meeting held on 7 April 2011 under the following broad headings:

- Institutions and Guidelines;

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<sup>91</sup> *Argos* at §499

<sup>92</sup> This submission was rejected by the CAT in *Tomlinson* at §110.

<sup>93</sup> This argument appears to have been rejected by the CAT in *Kier* at §181

- Seriousness and Deterrence;
- Consistency with other fines; and
- Mitigation.

#### **4.1 Institutions and Guidelines**

Under this heading, the CLA discussed the following questions posed by the International Rapporteur:

- What body should determine the level of fines (judicial/administrative)? If administrative, should the decision-maker be separate from the team that investigated the infringement?
- To what extent should the methodology used/level of fines be determined by, or be subject to the approval of, the legislature or politically-accountable government ministers, or should the level of fines and methodology used be left to independent competition authorities or courts?
- What role should courts play in supervising the fining decisions of independent competition authorities? To what extent should they have regard to guidelines issued by competition authorities?

These points were discussed in light of a recent consultation paper issued by the UK Department for Business, Innovation and Skills which presents options for reform of the UK system for investigating and prosecuting competition law infringements. Options include:

- the retention of the existing administrative system (with improvements);
- an adversarial or judicial system; and
- an internal tribunal within the competition authority.

CLA Members expressed the following views:

- One advantage of a prosecutorial system is that, given the size of penalties and the interventionist approach adopted by the CAT in recent cases, appeals are very likely to be

brought in the present system. By contrast a prosecutorial system would enable companies to get to an ultimate decision more quickly, whilst reducing costs for business.

- However, some members doubted whether a prosecutorial system would really save much time or money. The OFT would still need to conduct significant fact-finding and at least advance to the equivalent of the statement of objections stage before prosecuting the case.
- It might be possible/desirable to separate the substantive issue of whether there has been a competition law infringement (which the competition authority could investigate under an administrative system) and the level of penalty (which could be left to the CAT to determine under a judicial system). Some members expressed the feeling that, in the construction case, there had been significant duplication between the OFT's administrative investigation and the CAT's appeal process on the issue of penalties.
- Any change to a judicial system would require modifications to the OFT's leniency/immunity programme and the introduction of sentencing guidelines (in order to achieve a level of consistency and transparency). It was also not clear how the OFT's current policy of achieving deterrence could be achieved under a prosecutorial system.

## **4.2 Seriousness and Deterrence**

Under this heading the CLA discussed the following questions posed by the International Rapporteur:

- To what extent should the level of fines reflect the size of the undertaking concerned? If so, how should “size” be measured? If turnover is to be used, what measure of turnover is appropriate (relevant market/overall turnover; year of infringement/year of fining decision)?
- How should the seriousness of an infringement be judged? To what extent should the anti-competitive intentions of the undertaking or its employees be relevant?
- To what extent should the actual effects of the infringement be relevant? Should the amount of the fine exceed the harm caused (or likely to have been caused) by it, in order to provide suitable deterrence bearing in mind a low likelihood of detection?

CLA Members expressed the following views:

- The issue was raised as to whether a consumer welfare or total welfare standard should be adopted when assessing the effect of an infringement: the UK currently adopts a consumer welfare standard whereas some jurisdictions such as New Zealand adopt a total welfare standard which focuses on the deadweight loss rather than the transfer from consumers to producers.
- There was some debate as to whether a system based on turnover (rather than profitability) was appropriate. Members generally agreed that relevant turnover (as a proxy for the economic impact of the infringement) was the appropriate starting point. It also had the benefit of being certain and readily identifiable from statutory accounts (as opposed to profitability, which has many different measures).
- Members discussed whether larger fines should be imposed if the company is highly diversified (since the penalty may only account for a small proportion of its total turnover). This issue was linked to discussions (following the CAT's construction judgments) on the issue of the minimum deterrence threshold.
- The size of the market and profitability levels could then be considered as a sense check at step 3 of the guidelines.
- It would be relatively unusual for turnover not to be the appropriate starting point in step 1 (absent exceptional circumstances, such as those in the recruitment case, where the statutory measure of turnover did not reflect the economic reality of the parties' activities). The guidelines are sufficiently flexible for issues such as deterrence to be factored in at step 3 of the OFT's guidelines.

#### **4.3 Consistency with other fines**

Under this heading the CLA discussed the following question posed by the International Rapporteur: To what extent should the level of fines in competition cases be consistent with the level of fines imposed for other economic crimes/infringements (fraud / environmental law / consumer protection)?

This question was discussed the CAT's judgment in *Tomlinson* where it had concluded that corporate manslaughter and health and safety cases were too far removed from competition law infringements to provide a meaningful comparison as regards the level of penalty and focussed on whether other offences may provide more meaningful benchmarks.

CLA Members expressed the following views:

- Other possible comparators mentioned by members included the corporate offence in the new Bribery Act (where putting in place adequate compliance training and systems and procedures operates as a defence to the corporate offence). Other possible comparators included the FSA (which had recently revised its guidance on setting penalties).
- There was some debate about whether the 10% range at step 1 (starting point) was appropriate. Members were not aware of any equivalent ranges for other economic crimes, but members referred to the 30% figure used by the European Commission in its fining guidelines, which is considerably higher.

#### **4.4 Mitigation**

Under this heading the CLA discussed the following question posed by the International Rapporteur: To what extent should fines on an undertaking reflect its behaviour after the infringement, such as co-operation/non-co-operation with the investigation / introduction of compliance measures / disciplinary action against employees involved / payment of compensation to victims?

CLA Members expressed the following views:

- There was some debate as to whether (and to what extent) the level of penalty should be reduced if the company has put in place a rigorous competition compliance programme, with differing views on this point. In particular, there was debate about how to deal with the issue of "rogue employees" in setting fines. It was pointed out that the OFT retains the ability to depart from the guidelines in particular cases. Hence, at least in theory, an individual could be prosecuted for the cartel offence whilst the company might not be fined for the infringement of competition law.

- A potential concern with any reduction in penalty being linked to the undertaking taking disciplinary action against employees is that it may encourage companies to identify scapegoats.

**PHILIP WOOLFE**

**Monckton Chambers**

**28 March 2011**

**(updated with reference to CLA Roundtable Meeting on 19 May 2011)**

**Appendix 1: List of Cases in which penalties have been imposed by the OFT and UK Sectoral Regulators since 2001**

This table has been prepared from publically available material. Unfortunately, the information which is publically available varies between cases: in most of the more recent cases the absolute level of the fines has been published by the OFT, but due to reasons of commercial confidentiality it has not always published the fine as a percentage of turnover or relevant turnover; by contrast in some of the older cases the penalty was announced as a proportion of turnover but not in absolute terms. Only decisions taken by the OFT or sectoral regulators under s.36 CA 1998 are included; cases where a penalty has been announced under the terms of an early resolution agreement but the penalty decision has not yet been issued at the date of preparing this table have been excluded.

Case Name	Date	Type	Nature of Infringement Alleged	Decision
Tobacco	06/07/2010	Ch.I	Retail price coordination	<p>OFT imposed fines totalling £225m on two tobacco manufacturers and ten retailers as follows:</p> <p>Imperial Tobacco £112,332,495</p> <p>Gallaher £50,379,754</p> <p>Asda £14,095,933</p> <p>The Co-operative Group £14,187,353</p> <p>First Quench £2,456,528</p> <p>Morrisons £8,624,201</p> <p>Safeway £10,909,366</p> <p>Sainsbury's £0 (100% leniency granted)</p> <p>Shell £3,354,615</p> <p>Somerfield £3,987,950</p> <p>One Stop Stores £1,314,095</p> <p>TM Retail £2,668,991</p> <p>Appeals have been brought against the Decision and are pending before the CAT.</p>

Case Name	Date	Type	Nature of Infringement Alleged	Decision
Bid rigging in the construction industry in England	20/11/2009	Ch.I	Collusive tendering / Information Exchange	<p>OFT imposed fines totalling £129.2 million on 103 construction firms. The full list of parties and penalties imposed can be found at: <a href="http://www.ofst.gov.uk/shared_ofst/business_leaflets/general/parties2.pdf">http://www.ofst.gov.uk/shared_ofst/business_leaflets/general/parties2.pdf</a></p> <p>25 undertakings appealed against penalty. The CAT has handed down judgment in 13 of those cases to date. In each case it has reduced the penalty payable.</p>

Case Name	Date	Type	Nature of Infringement Alleged	Decision
Construction Recruitment Forum	13/11/2009	Ch.I	Price Fixing and Collective Boycott	<p>OFT imposed fines on six recruitment agencies as follows:</p> <p>A Warwick Associates £3,303</p> <p>CDI AndersElite Ltd £7,602,789 (30% leniency granted)</p> <p>Eden Brown Ltd £1,072,069 (35% leniency granted)</p> <p>Fusion People Ltd £125,021 (20% leniency granted)</p> <p>Hays Specialist Recruitment Ltd £30,359,129 (30% leniency granted)</p> <p>Henry Recruitment Ltd £108,043 (25% leniency granted)</p> <p>Beresford Blake Thomas Ltd and Hill McGlynn &amp; Associates Ltd both granted 100% leniency.</p> <p>Appeals against the decision have been heard and judgment is pending.</p>

Case Name	Date	Type	Nature of Infringement Alleged	Decision
National Grid (Ofgem decision)	21/02/2008	Ch. II and A.102	Exclusionary abuse by entering into long term contracts under which dominant undertaking's gas meters would not be replaced by competitors' meters	Ofgem fined National Grid £41.6 million (being 4% of relevant turnover multiplied by a factor of 4 to take account of duration) Fine subsequently reduced to £30 million on appeal to Competition Appeal Tribunal and to £15 million on further appeal to the Court of Appeal (being approximately 1.5% of relevant turnover multiplied by a factor of 4 to take account of duration).
Schools: exchange of information on future fees	20/11/2006	Ch.I	Exchange of pricing information	50 fee-paying schools fined £10,000 each, subject to reductions in respect of leniency. <sup>94</sup>

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<sup>94</sup> In arriving at its decision to limit the penalties imposed in this case to £10,000, reduced for leniency, the OFT had regard to exceptional features of the case: the voluntary admission by schools of the infringement; the fact that the schools agreed to make an ex gratia payment to fund a £3 million educational trust fund for the benefit of pupils who attended the schools during the infringement; the schools were all non-profit making charitable bodies.

Case Name	Date	Type	Nature of Infringement Alleged	Decision
English Welsh and Scottish Railway Limited (ORR Decision)	17/11/2006	Ch II and A.102 TFEU	Exclusionary abuse by entering into long term contracts with customers; predatory pricing; discriminatory pricing	Penalty of £4.1 million imposed on EWS, including a 35% discount for cooperation, being approximately 4% of EWS's turnover in the relevant market.
Aluminium spacer bars	28/06/2006	Ch I	Customer allocation / Market Sharing; Price Fixing; Non-compete Arrangments	OFT imposed the following fines: EWS (Manufacturing) Limited (£490,050) Thermoseal Group Limited (£380,700, reduced to £228,420 by leniency) Double Quick Supplyline Limited (£180,000) Ulmke Metals Limited (£333,300, reduced to £nil by leniency).  An appeal brought against penalty was dismissed by the CAT.

Case Name	Date	Type	Nature of Infringement Alleged	Decision
Stock check pads	03/04/2006	Ch I	Price Fixing and Market Sharing	OFT imposed the following fines: BemroseBooth Limited (£1,888,600 reduced to £nil by leniency) Achilles Paper Group Limited (£255,697.50 reduced to £127,848.75 by leniency) 4imprint Group PLC (£40,470).  An appeal brought against penalty was dismissed by the CAT.
Flat roof and car park surfacing contracts in England and Scotland	23/02/2006	Ch I	Collusive tendering	OFT imposed fines on 13 undertakings of between £1,570 and £852,253 which were reduced to between £0 and £511,351 following the application of leniency policy.  An appeal brought against the level of penalty was dismissed by the majority of the CAT.
MasterCard UK Members Forum Limited	05/09/2005	Ch I	Collective pricing	OFT found infringement but considered it appropriate not to impose penalty in view of all the circumstances. Finding of infringement was subsequently overturned on appeal to CAT.

<b>Case Name</b>	<b>Date</b>	<b>Type</b>	<b>Nature of Infringement Alleged</b>	<b>Decision</b>
Felt and single ply roofing contracts in Western-Central Scotland	11/07/2005	Ch I	Collusive Tendering	OFT imposed penalties totalling £258,576 on six parties, reduced to a total of £138,515 to take account of leniency.
Mastic asphalt flat-roofing contracts in Scotland	07/04/2005	Ch I	Collusive Tendering	OFT imposed penalties totalling £231,445 on four parties, reduced to a total of £87,353 to take account of leniency.
Felt and single ply flat-roofing contracts in the North East of England	07/04/2005	Ch I	Collusive Tendering	OFT imposed penalties totalling £598,223 on seven parties, reduced to a total of £471,029 to take account of leniency.

Case Name	Date	Type	Nature of Infringement Alleged	Decision
UOP Limited / UKae Limited / Thermoseal Supplies Ltd / Double Quick Supplyline Ltd / Double Glazing Supplies Ltd	09/11/2004	Ch I	Price Fixing / Resale Price Maintenance	OFT imposed the following penalties: UOP £1,540,000 reduced to £1,232,000 for leniency UKae £278,000 reduced to £nil for leniency Thermoseal £279,000 reduced to £139,000 for leniency DQS £109,000 DGS £227,000  Penalties were subsequently reduced (by consent) on appeal to CAT.
Attheraces	09/05/2004	Ch I	Collective licensing	Infringed Ch I prohibition but no penalty imposed by OFT. Decision on liability overturned on appeal to CAT.

Case Name	Date	Type	Nature of Infringement Alleged	Decision
Flat-roofing contracts in the West Midlands	17/03/2004	Ch I	Collusive tendering	<p>OFT imposed the following penalties:</p> <p>Apex - £35,922.80</p> <p>Briggs - £0</p> <p>Brindley - £55,540.80</p> <p>General Asphalte - £63,192.86</p> <p>Howard Evans - £35,510.25</p> <p>Price - £18,000.00</p> <p>Redbrook - £17,802.90</p> <p>Rio - £45,049.68</p> <p>Solihull - £26,606.25</p> <p>The appeal to the CAT on penalty by Apex Asphalt was dismissed. On appeal the CAT reduced the penalty imposed on Price to £9,000.</p>

Case Name	Date	Type	Nature of Infringement Alleged	Decision
Hasbro U.K. Ltd / Argos Ltd / Littlewoods Ltd	02/12/2003	Ch I	Price fixing (hub and spoke cartel)	<p>OFT imposed penalties of £17.28 million on Argos and £5.37 million on Littlewoods. A penalty of £15.59 million on Hasbro was reduced to £nil for leniency.</p> <p>On appeal, the CAT reduced the penalties payable, in Argos' case from £17.28 million to £15 million and in Littlewoods' case from £5.37 million to 4.5 million. A further appeal against penalty to the Court of Appeal was dismissed.</p>

Case Name	Date	Type	Nature of Infringement Alleged	Decision
Football kit price-fixing	31/07/2003	Ch I	Price fixing	<p>OFT imposed penalties on 10 parties as follows:</p> <p>Umbro £6.641 million</p> <p>Allsports £1.350 million</p> <p>Blacks £197,000</p> <p>Sports Connection £27,000 reduced to £20,000 for leniency</p> <p>JJB Sports £8.373 million</p> <p>JD Sports £73,000</p> <p>Manchester United £1.652 million</p> <p>Sportsetaril £40,000 reduced to £nil for leniency</p> <p>Sports Soccer £123,000</p> <p>FA £198,000 reduced to £158,000 for leniency</p> <p>On appeal to the CAT, the penalty for Umbro was reduced from £6.641 million to £5.3 million; the penalty for Manchester United was reduced from £1.652 million to £1.5 million; the penalty for Allsports was increased from £1.35 million to £1.42 million; and the penalty for JJB Sports was reduced from £8.373 million to £6.7 million.</p> <p>A further appeal against penalty to the Court of Appeal was dismissed.</p>

Case Name	Date	Type	Nature of Infringement Alleged	Decision
Lladró Comercial S.A.	30/03/2003	Ch I	Price fixing / Resale price maintenance	Infringement found, but no penalty imposed in respect of period prior to 30 March 2000 (pursuant to s 41(2) CA 98) because comfort letter had been issued by the European Commission; no penalty imposed in respect of period after 30 March 2000 because OFT concluded that Lladro had misunderstood nature of Commission's comfort letter.
Genzyme Limited	27/03/2003	Ch II	Bundling and Margin Squeeze	Penalty of £6.8 million imposed on Genzyme in respect of both bundling and margin squeeze abuses. On appeal, CAT found that bundling abuse was not proven, but upheld finding of margin squeeze, and reduced penalty to £3 million.
Northern Ireland Livestock and Auctioneers' Association	04/02/2003	Ch I	Price fixing	Infringement found but decision that no penalty should be imposed due to the overt nature of the restriction and the exceptional circumstances of the case, including the impact of BSE and foot and mouth disease on the cattle industry.
Hasbro UK Ltd and distributors	06/12/2002	Ch I	Price fixing / Resale Price Maintenance	Infringement found. Penalty of £9 million imposed on Hasbro, reduced to £4.95 million for leniency. No penalty was imposed on distributors, because had not taken a lead and were in a weak position as against Hasbro.

Case Name	Date	Type	Nature of Infringement Alleged	Decision
Aberdeen Journals Ltd: remitted case	24/09/2002 <sup>95</sup>	Ch II	Predatory pricing	Infringement found and penalty of £1,328,040 was imposed on Aberdeen Journals reduced to £1 million on appeal to the Competition Appeal Tribunal.
John Bruce (UK) Limited, Fleet Parts Limited and Truck and Trailer Components	16/05/2002	Ch I	Price fixing	Penalties were imposed as follows:  John Bruce UK Limited - 3 percent of its relevant turnover, Fleet Parts Limited - 5.6 percent of its relevant turnover EW (Holdings) Limited - 24 percent of its relevant turnover.  [Figures only publically available as % of turnover].

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<sup>95</sup> This was the second decision taken in respect of Aberdeen Journals, replacing an earlier decision taken on 15/07/2001.

Case Name	Date	Type	Nature of Infringement Alleged	Decision
Arriva plc and FirstGroup plc	05/02/2002	Ch I	Market Sharing	Infringement found. Financial penalties were imposed as follows <ul style="list-style-type: none"> <li>- Arriva plc £318,175 reduced to £203,632 for leniency</li> <li>- FirstGroup plc as £529,852 reduced to £nil for leniency</li> </ul>
Napp Pharmaceutical Holdings Limited	04/04/2001	Ch II	Price discrimination / Excessive pricing / predatory pricing	Infringement found and penalty of £3.2 million imposed on Napp. On appeal the CAT reduced the penalty to £2.2 million.